

Board of Education

Chair Dr. Martha Smith Vice Chair – Mike Benefield Brenda Henderson David Denman Kendall Robinson

Dr. Jerry Bell, Superintendent

Haralson County Schools will be recognized as a leader in improving student achievement for ALL students.

RFP Request for ERATE Scope of Work and Specifications FY21-WAN-470#210015405

Overview

The Haralson County School District (HCSD) is a small, rural Georgia school district located in Tallapoosa, Georgia. The District comprises two primary schools, two elementary schools, one middle school, one high school, and two Board of Education campuses (addresses are listed below). HCSD seeks proposals for Internet Access and WAN services providers who will deliver high bandwidth, Ethernet, and WAN services to each of the school district facilities identified in this RFP. It is the intent of the District to secure service for five years with the option of upgrading bandwidth if needed during this time. Proposals must state all recurring and nonrecurring costs to the District. The District reserves the right to contract for services for all or part of the scope identified in this RFP. The district also reserves the right to reject all bids.

General Requirements

Proposals must comply with each of these requirements. If you only partially comply or do not comply completely with any requirement, please explain in detail why you do not comply. If you would like to propose alternatives to any requirement for the purpose of efficiency and cost savings, please explain this in detail.

- 1. The District requires:
 - 1.1 One proposal to provide up to 10 GBPS to all primary, elementary, middle, high, and Board of Education locations.
 - 1.2 One proposal to provide up to 40 GBPS to all primary, elementary, middle, high, and Board of Education locations.
 - 1.3 One proposal to provide up to 100 GBPS to all primary, elementary, middle, high and Board of Education locations.
 - 1.4 One proposal to provide 1GB Internet Access.
- 2. Backbone bandwidth will be sufficient to support non-blocked /zero packet drop transmission from all sites.

- 3. Proposal will include all necessary fiber jumpers and fiber SFP's to interface WAN equipment at each school site and Board of Education campus.
- 4. Equipment will be mountable in industry standard rack facilities.
- 5. Proposal will include dimensions and environmental requirements of edge equipment selected for installation at District sites.
- 6. The proposer will approve the environmental conditions provided to the edge equipment by the District at the time of installation.
- 7. Equipment is to remain the property of the provider and be maintained at the most current hardware and software levels through the term of the contract.
- 8. Provider shall maintain 24 hours, 7 days a week performance and fault monitoring of network without intrusion and interception of customer data.
- 9. Trouble reporting must be available 24 hours, 7 days a week, 365 days a year and response commitments and escalation procedures must be explained.
- 10. Each site will be connected with an independent link (no logical association with other site connections will be permitted) to the central core server facility.
- 11. Links should be secure from each other. Proposal will explain the security implementation used to isolate channels, protect from interception of data from outside of the network by third parties and protect from intrusion of the network by third parties.
- 12. District must retain routing control of traffic between sites.
- 13. Physical and logical topologies used are to be documented and explained.
- 14. Provider must be a USAC E-RATE registered provider and provide their SPIN number in the proposal.
- 15. Provider must have a proven track record of providing network facilities, services, and solutions on a scale equal to and larger than this proposal.
- 16. Provider must provide a list of other school districts or governmental agencies that they currently provide proposed services.
- 17. Provider must have service staff within reasonable driving distance of the District.
- 18. Provider must provide a sample Service Level Agreement (SLA) with this proposal for review by the District.
- 19. Provider must have industry certified staff for any technology utilized in the provisioning of contracted network services.
- 20. Provider must demonstrate a proven track record of project management expertise.
- 21. Provider must be able to fully implement any recommended network solutions.

- 22. Proposal will include pricing for all non-recurring and all recurring costs for a five (5) year period.
- 23. In the event a school/building is permanently closed, the Haralson County School District requires that portion of the bill be reduced 100% upon notification.
- 24. Proposal may include more than one payment schedule selectable at the District's discretion.
- 25. Pricing is to be all inclusive, including but not limited to: equipment installations, build outs, use of facility, lease of equipment, support, and maintenance.
- 26. Proposal must include organizational charts and list of product experts with their experience and certifications.
- 27. Proposal must identify a project manager, including his/her resume highlighting his/her ability to manage a project of this size.
- 28. Proposal must include company history and proof of financial stability.
- 29. All subcontractors must be named and must provide the same level of information as the prime contractor including, but not limited to: company history, financial stability, resumes and certificates of personnel working on the project, organizational charts, experience, references, etc...
- 30. It will be the sole responsibility of the successful proposer to secure all necessary permits and comply with all applicable local, state, and federal laws.

Other Requirements

ALL Communication regarding this RFP should be addressed to Zac Crosby, Chief Technology Officer, Haralson County School District via EMAIL ONLY at zac.crosby@haralson.k12.ga.us. Responses during the week of February 1st may be delayed but will be responded to in a timely manner

ALL EMAILS MUST CONTAIN: FY21-WAN-470#210015405 in the subject line for quick identification by the CTO.

Phone calls WILL NOT be accepted unless a specific appointment has been set up via email with the CTO prior to the phone call.

FINAL PROPOSALS are due to the Haralson County School District by FEBRUARY 26, 2021 @ 5:00 PM. These may be EMAILED to zac.crosby@haralson.k12.ga.us OR DELIVERED TO: Haralson County School District, c/o Zac Crosby, CTO, 299 Robertson Ave, Tallapoosa, GA 30176. All late arrivals will be rejected.

School Facility Locations

Haralson County Board of Education	Haralson County Transportation
299 Robertson Ave.	1192 Macedonia Church Rd.
Tallapoosa, GA 30176	Buchanan, GA 30113
Haralson County High School	Haralson County Middle School
1655 GA HWY 120	2633 GA HWY 120
Tallapoosa, GA 30176	Tallapoosa, GA 30176
Buchanan Elementary School	West Haralson Elementary School
215 College Cir.	4552 HWY 100 N
Buchanan, GA 30113	Tallapoosa, GA 30176
Buchanan Primary School	Tallapoosa Primary School
271 Van Wert St.	581 GA HWY 120
Buchanan, GA 30113	Tallapoosa, GA 30176